

PARTNERSHIP OPPORTUNITY

Tax Partner opportunities for self-driven entrepreneurs.

True Taxes has provided superior online “on the go” tax & financial services since 2008.

- Prepare and File Taxes on The Go
- No Store or Home Office Needed
- Low Partnership Cost
- Direct Deposit Daily and Weekly of Tax Prep Fees
- No CPA, ERO or Enrolled Agent Licenses Required
- Become IRS and State Certified Tax Preparers



A BREAKTHROUGH RESOLUTION TO THE TAX PARTNERSHIP INDUSTRY

Earn a years' worth of income in 120 days. Relax the rest of the year. Work for yourself and be your own boss. The Convenience of working from home or working while drinking coffee at a café. There is nothing like making your own decisions and getting paid. WELCOME TO TRUE TAXES TAX PARTNERSHIP PROGRAM

Traditional:

Traditional Tax Partnerships Requires A Store Front.
(No Store Front Needed)

New Age:

File Taxes For Clients In Any State While Being Anywhere Remote.
Collect Preparation Fees Through Our Bank Related Products



**True
Taxes
Corp.**

ALL TOOLS NECESSARY WILL BE PROVIDED FOR SUCCESS

Tax Partnership Fees:

- TRUE TAXES Set Up Fee - \$3,500 (FULL COST TAX DEDUCTABLE)

Compared To HR Block \$149,000 Compared To Jackson Hewitt \$105,000

- TRUE TAXES Royalty Fee Comparison: HR Block 60%, Jackson Hewitt 21%

- TRUE TAXES Annual Licensing Fee: 7 Installments. First charged over 6 months last \$3,000 charged on July 1st . (FULL COST TAX DEDUCTABLE)

Compared To HR Block \$20,000 Compared To Jackson Hewitt \$10,000

(Example) \$413 Tax Prep and Filing Fee Minus 10% Royalty Fee = \$371.70 For You and \$41.30 For True Taxes Corp

What Will Be Provided From Setup Fee:

- 5 Years of Professional Tax Preparation Software (\$8250 Value)

Licensed By The IRS and State Agencies

- 5 in person / online training courses to get you familiar with the software and all tax schedules (10 Hours each session) 50 Total Hours.

- Live Dedicated Tax Partner Support 365 days a year.

- Online and weekly zoom Trainings and in house University Trainings to strengthen your tax preparation skills.

- Unlimited Federal and State E-files at no additional cost.

- High Performance Secured Laptop Provided.

- IRS and State Tax Professional Licenses.

- Promotional Sweater, Shirt, Coffee Mug, Mouse, Mouse Pad, Pens, and Logo Stickers.

- 1 Custom Email Domain

TAX PRODUCTS & TAX SOLUTIONS



WEB SOLUTIONS

TRUE TAXES has a fast-online registration process for all clients. Tax Partners will receive instantly new client registrations to be processed within minutes of receiving tax submission from the client online.



E-BUSINESS SOLUTIONS

TRUE TAXES have every platform ready for you to collect your tax preparation fees and filing



CUSTOM SOLUTIONS

There is not a situation we have not handled or have not seen. Feel confident we will be able to help the Tax Partners with all your questions asked to get you right on track. Tax partners will have the support services designed to grow and maximize profits and scale your tax business

WHAT DO MONTHLY/ANNUAL LICENSING FEES COVER:

- (1) Tax Software Per Month
- (2) E signature Platform provided Per Month
- (3) Dropbox Cloud License Per Month
- (4) Domain Email Per Month
- (5) Various Company Supports:
 - (A) Tax partner support 24/7 365 year-round via zoom and phone.
 - (B) Weekly zoom tax trainings support.
 - (C) Full Complete E-Commerce billing department support.
 - (D) Full Client Portal Tech Support





\$400/Month
Licensing

\$250/Month
Licensing

\$150/Month
Licensing

Cost

\$4,800 annual commitment broken down into \$400 monthly payments

\$3,000 annual commitment broken down into \$250 monthly payments

\$1800 annual commitment broken down into \$150 monthly payments.

Revenue Split

100

90/10

70/30

E-filing fees

Unlimited e-file returns at no additional costs:
1040 personal tax returns, 1065 partnerships, C-Corp, S-Corp, and 990 EZ Non Profit.

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Support

Unlimited group and one-on-one support

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Net EARNINGS Example
100 Files at \$300

For High Producers*
100 Files at \$300 = \$30,000
100% split retained. No revenue share.
Net earnings = \$30,000

100 x \$300 = \$30,000
30,000 x .90 = 27,000
90/10 revenue share = 27,000 net earnings

100 clients x \$300 = \$30,000
30,000 x .70% = \$21,000
70/30 revenue share = \$21,000 net earnings

TAX PARTNER PROGRAM FREQUENTLY ASKED QUESTIONS

What is the \$3,000 annual fee for?

1.This is for downloading the new tax software every year to the laptop. A new license will need to purchased per platform installed. INTUIT Pro-series Tax Software charges our account, and we charge you monthly. Licensing Fees also cover the cost of your DROPBOX Business License, E Signature Software and Dedicated Live Customer Support to assist you with questions regarding Tax Returns to be filed along with weekly continued education refresher courses live on zoom 2 times per week.

a. How do you pay for it?

Monthly at \$250 Per Month via direct debit, credit in one full payment, or finance options available.

1b. What states is the licenses valid for?

You're Licensing (IRS PTIN and NYPTIN) Is Valid For All 50 States :)

2 a. Are you required to take CEU (Continuing Education Courses) to maintain the license?

Yes, every year you are required to take at least 20 hours minimum of Federal and NY online courses to reactivate and renew your licenses.

2 b. Are you required to register to the state & pay a fee?

Yes, by law this must be done for NY State and its \$100 annually to renew your NYPTIN.

3.Do you need to set up a business/EIN or can you do this independently?

You will not need to set up a business nor obtain an EIN. You will be paid as an independent contractor licensed by the IRS with a PTIN and New York State with a NYPTIN and will be paid by 1099 at the end of the year for the total sum minus all fees paid to TRUTHFUL

4. Do you get a 1099 from the IRS?

The company TRUE TAXES will be providing a 1099NEC for all the income made minus any splits paid to the company.

TAX PARTNER PROGRAM FREQUENTLY ASKED QUESTIONS

5. How is the company paid the royalty fees?

TRUE TAXES will collect all fees then deposit your net fees after all company fees collected and direct deposited weekly.

6. Is it safe to assume after every year, you will have to pay for the software again (\$3,000)?

Every year the software needs to be renewed and purchased so if you do this for 30 years that's 30 charges of \$3,000 saying the software cost will never go up which we highly doubt.

7. Are all the fees associated with the Tax Partnership Program Tax Deductible?

All company fees and cost for the course and software purchase will all be completely written off as they are business expenses associated with making your money, so guess what..... "You Actually Never Paid" we will be writing the cost off on your 1099 schedule C for you. :)

8. True Taxes Corp will wave all set up fees! (start-up costs only)

The set-up fees covers all cost associated with getting the individual prepared and all material needed to become a licensed tax preparer with the IRS and New York State. A laptop will be included as well as mouse and basic marketing material business cards, personal email domain (yourname)@truetaxes.org etc.

9. Will you be providing the clients as well?

No, all clients will need to be obtained by the tax partner themselves. We will assist as much as possible with helping you get clients by listing your professional tax profile on our website and social media pages so that you can obtain clients organically through our influence on social media and the world wide web.



THANK YOU
WWW.TRUETAXES.ORG

